

	1	2	3	4	5	6	7	
	3 months ended 31.03.06	3 months ended 31.03.05	Growth Q4 - FY 06 vs. last yr. Q4 - FY 05	Year ended 31.03.2006 (Audited) 12 mths	Year ended 31.03.2006 (Audited) 12 mths	Year ended 31.03.2005 (Audited) 12 mths	Growth FY 06 vs. last yr. FY 05	
1	Gross Sales	17,418.58	16,157.17	7.81%	76,744.37	76,744.37	69,989.26	9.65%
	Less: Excise duty	7,353.91	6,665.10	10.33%	33,466.57	33,466.57	31,308.42	6.89%
	Net Sales	10,064.67	9,492.07	6.03%	43,277.80	43,277.80	38,680.84	11.88%
2	Royalty of Contract bottling units(CBUs)	1,818.45	1,084.03	67.75%	6,173.30	6,173.30	4,611.58	33.87%
3	Other income	281.02	201.83	39.24%	515.14	515.14	676.96	-23.90%
	Total	12,164.14	10,777.93	12.86%	49,966.24	49,966.24	43,969.38	13.64%
	Add :Sales of Tie-up units (Net of royalty income of CBUs)							
	Gross sales	9,348.72	7,959.81	17.45%	36,795.41	36,795.41	27,369.88	34.44%
	Net sales	6,403.06	5,609.75	14.14%	25,213.08	25,213.08	19,737.33	27.74%
	<u>RKL sales as a whole</u> (excl other income)							
	Gross sales	26,767.30	24,116.98	10.99%	113,539.78	113,539.78	97,359.14	16.62%
	Net sales	16,467.73	15,101.82	9.04%	68,490.88	68,490.88	58,418.17	17.24%
4	Total expenditure							
	(a) Increase/decrease in stock-in-trade	(671.27)	(196.60)	241.44%	(73.34)	(73.34)	(631.09)	-88.38%
	(b) Purchases and consumption							
	Raw material consumed	5,282.71	5,701.67	-7.35%	24,151.72	24,151.72	22,297.00	8.32%
	(c) Staff cost	812.48	641.49	26.66%	2,859.41	2,859.41	2,402.57	19.01%
	(d) Selling & Distribution	1,529.50	1,608.74	-4.93%	7,505.56	7,505.56	7,775.97	-3.48%
	(e) Other expenditure	2,473.01	1,287.42	92.09%	6,843.42	6,856.16	5,370.43	27.43%
	(f) Increase / decrease in excise duty paid on depot stocks	(391.29)	(425.03)	-7.94%	(127.52)	(127.52)	(225.72)	-43.51%
	Total	9,706.41	8,814.29	10.12%	41,232.59	41,245.33	37,620.25	9.60%
5	Interest	721.00	452.74	59.25%	2,374.80	2,375.23	1,648.82	44.03%
6	Depreciation	387.82	254.86	52.17%	1,126.30	1,126.30	849.76	32.54%
7	Profit before tax (1+2-3-4-5)	1,348.91	1,256.04	7.39%	5,232.55	5,219.38	3,850.55	35.89%
8	Provision for taxation (Incl. Deferred tax for current period)	66.00	65.00	1.54%	716.00	716.00	265.00	170.19%
9	Profit after tax (6-7)	1,282.91	1,191.04	7.71%	4,516.55	4,503.38	3,585.55	25.97%
	Gross Profit(PBDIT)	2,457.73	1,963.64	25.16%	8,733.65	8,720.91	6,349.13	37.56%
	Operating Profit (PBDIT-OI)	2,176.71	1,761.81	23.55%	8,218.51	8,205.77	5,672.17	44.89%
	PBDT	1,736.73	1,510.90	14.95%	6,358.85	6,345.68	4,700.31	35.29%
	<u>Computations of efficiency ratios</u>							
	Raw material consumed/Own Net sales	52.49%	60.07%	-7.58%	55.81%	55.81%	57.64%	-1.84%
	Gross Margin(PBDIT+OI)/Total Net sales	14.92%	13.00%	1.92%	12.75%	12.73%	10.87%	1.88%
	Operating Margin(PBDIT)/Total Net Sales	13.22%	11.67%	1.55%	12.00%	11.98%	9.71%	2.29%
	Selling & Distribution exp to net sales	9.29%	10.65%	-1.36%	10.96%	10.96%	13.31%	-2.35%
	Staff cost to total net sales ratio	4.93%	4.25%	0.69%	4.17%	4.17%	4.11%	0.06%
	Other exp. To net sales ratio	15.02%	8.52%	6.49%	9.99%	10.01%	9.19%	0.80%
	Net profit margin(PAT/Total Net sales)	7.79%	7.89%	-0.10%	6.59%	6.58%	6.14%	0.46%
	Deferred Revenue exp. (pertaining to previous years)	(123.44)	(157.31)		(493.77)	(493.77)	(629.24)	
	Deferred tax provision relating to previous year written back (written back)	0.00	(85.00)			0.00		
	Profit available for appropriation	1,159.47	948.73		4,022.78	4,009.61	2,956.31	
10	Paid up equity share capital	1,928.96	1,928.96		1,928.96	1,928.96	1,928.96	
11	Basic & diluted EPS for the period,for the year / todate and for the previous year.	6.65	6.17		23.41	23.35	18.59	25.97%
	EPS After Share split	1.33	1.23		4.68	4.67	3.72	25.97%