

FILE:QTR-RES		RADICO KHAITAN LTD.,RAMPUR		
		Regd. Office: Bareilly Road,Rampur (U.P.)		
		Unaudited Financial Results for the three months ended 30th June,2004		
		(Rs in lacs)		
		(1)	(2)	(5)
		3 months ended	Corresponding 3 months ended	Year ended
		30.06.04	30.06.2003	31.03.2004
				(Audited)
1	Gross Sales	(16,045.43)	12,861.02	57,083.16
	Less: Excise duty	(7,522.57)	5,372.76	26,422.40
	Net Sales	(8,522.86)	7,488.26	30,660.76
2	Other income	(54.33)	84.80	338.13
	Total	(8,577.19)	7,573.06	30,998.89
Add:	Sales of Tie-up units (Net of royalty income of tuus)			
	Gross sales	6,068.94	2,179.50	15,609.61
	Net sales	3,771.02	1,049.00	10,355.37
	RKL sales as a whole (excl other income)			
	Gross sales	(9,976.49)	15,040.52	72,692.77
	Net sales	(4,751.84)	8,537.26	41,016.13
3	Total expenditure			
	(a) Increase/decrease in stock-in-trade	1,141.05	502.55	(757.67)
	(b) Purchases and consumption of raw material & stores	(4,398.08)	2,676.54	12,195.90
	(c) Staff cost	(542.09)	461.56	1,960.17
	(d) Selling & Distribution	(1,602.96)	1,773.43	6,828.91
	(e) Other expenditure	(1,688.51)	1,483.76	6,616.44
	Total	(7,090.59)	6,897.84	26,843.75
4	Interest	(316.05)	(49.09)	452.46
5	Depreciation	(140.00)	121.65	509.30
6	Profit before tax (1+2-3-4-5)	(1,030.55)	602.66	3,193.38
7	Provision for taxation (Incl. Deferred tax for current period)	(180.00)	21.14	625.00
8	Profit after tax (6-7)	(850.55)	581.52	2,568.38
	Gross Profit(PBDIT+OI)	(1,540.93)	760.02	4,493.27
	PBDIT	(1,486.60)	675.22	4,155.14
	PBDT	(1,170.55)	724.31	3,702.68
	Computations of margins ratios			
	Gross Margin(PDDIT+OI)/Net sales	32.43%	8.90%	10.95%
	Operating Margin(PBDIT)/Net Sales	31.28%	7.91%	10.13%
	Net profit margin(PAT/Net sales)	17.90%	6.81%	6.26%
	Deferred revenue exp. (pertaining to previous years)	(157.31)	(203.64)	(814.86)
	Deferred tax provision relating to			

previous year written back	0.00	0.00		72.00
Profit available for appropriation	(5,205.12)	2,537.67		14,176.88

9	Paid up equity share capital	1,928.96	1,928.96		1,928.96
10	Reserves excluding Revaluation reserve				5,811.41
12	Basic & diluted EPS for the period,for the year / todate and for the previous year.	(4.41)	3.01		13.31

