

A QUARTERLY NEWSLETTER FROM THE HOUSE OF RKL

### Dr Lalit Khaitan

CHAIRMAN AND MANAGING DIRECTOR

### My Dear Radico Family,

**T**HE QUARTER gone by has been significant not only from the business point of view but also for lot many other factors. The quarter where we upped our play in the social welfare space, technology ecosystem, employees' engagement and community building to name a few.

Inching towards reducing the use of plastic and to entice people into discarding it, we set up a plastic crushing machine in Rampur where people get incentivized for giving up waste plastic in their households. This one-of-a-kind vending machine crushes the plastic deposited and makes it usable to create other useful items. The time isn't very far when we would see such vending machines in our vicinity too.

Our most talked about event every year -Half marathon was bigger than ever this year. It was organized with a twist with the inclusion of a new sport to make it doubleton- Cycling. With the turnout of over 4000 participants, the event's success can be defined in two words- Mega success. I am happy to see other centers like RNV Aurangabad following the league and organizing such meaningful events.

On the business side, we constantly focus on updating and upgrading our systems to increase efficiency and effectiveness in production. We installed an automatic frosting machine with the capacity of 125000 bottles per shift. Earlier, the printing capacity of the old machine was 85000 bottles per shift. I am confident that the result of such practices will start reflecting on the further growth of the company in the coming months.

Like every year, this winter season also, we distributed blankets to the underprivileged in and around Rampur and that's not all, we also provided bonfire at several places where the authorities were unable to provide any facilities to beat the cold.

I cannot be happier to see the way we have grown and the future trajectory of growth for us as a company and a family. It is heartening to mention that the efforts that each one of us put in everyday to will certainly lead us to the common goal that we all have dreamed of.





### **VISIONARIES** RADICO KHAITAN LIMITED NEWSLETTER

### Dear Friends,

would like to begin with congratulating each one of you for yet another successful quarter. Our numbers look very promising and the day is not far when we see our common goal being achieved.

I am delighted to report a strong performance during Q3 FY2020 which was led by significant Prestige & Above volume growth. Our volume growth has been broad based across the portfolio and key regions. The new brands such as 8PM Premium Black and 1965 – Spirit of Victory also continued their growth momentum.

We noted that ENA prices had peaked out in October 2019 and thereafter stabilized during the quarter which is quite encouraging. Despite the inflationary pressure, we were able to sustain the gross margins at around 50% due to higher IMFL price realizations and higher contribution from the IMFL business.

After the success of Jaisalmer Indian

Craft Gin in the international markets, Radico Khaitan has now launched its luxury Gin in select markets in India. With this launch, we have not only created a new segment but also branched out into a new category- Gin.

We also increased the market penetration of our super premium brandy, Morpheus Blue through its launch in the state of Uttar Pradesh. Our strategy of slowly and steadily expanding a new brand's market presence has been one of the key reasons behind the success of our brands.

In recognition of our performance during the year, we received the Gold award for 'Company of the Year' at the Spiritz Achievers Awards 2019. The efforts you all have put in to take the company to this height are commendable.

We expect the calendar year 2020 to be better for the overall economy and Radico Khaitan is strongly positioned to capitalize on the opportunities that the IMFL industry will present. Our unwavering focus on delivering a differentiated consumer brand experience will continue to drive our growth in the years to come.

Once again, I applaud your performance and look for to your continuous support.



Abhishek Khaitan Managing Director

adico Khaitan has delivered another quarter of a strong operational and financial performance. The Company continued to outperform the industry which is a testament to our robust product portfolio, strong brand equity and consumer royalty.

We have been ranked among the top 500 companies in India by the Business Today Magazine yet again but this time, we were 80 ranks up than the last year.

The reasons to celebrate do not end with this. We bagged two most crucial awards at the Spiritz Achievers Awards 2019. Radico was named the Company of the year whereas the best brand promotion in online space went to 8PM Premium Black's campaign 'Are You Coming?'

You all may enjoy your Jaisalmer Indian Craft Gin at over 40 restaurants and bars in Delhi. Details of which are given in the inside pages of this newsletter.

This year, we also upped our association at the Asia's biggest music Festival- Sunburn. We presented the event across all major cities in the country and celebrated Magic Moments with International heartthrobs including The Chainsmokers and Martin Garrix.

We are on the verge of hitting a million cases mark for 8 PM Premium Black whisky and I congratulate all the stakeholder for the success of the brand that is synonym for Radico Khaitan. I am confident that this brand will outperform all the other brands in this segment and emerge as a market leader in the years to come. Collective efforts need to be put to make it happen and the sky is the limit for us.

I once again reiterate, together, we

can and we will make happen which is beyond others' imagination and for this, I look forward to your support and dedication.

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All the best!



Amar Sinha Chief Operating Officer



### **HEAD OFFICE** RADICO KHAITAN LIMITED NEWSLETTER



# SPIRITZ ACHIEVERS AWARDS 2019

Radico Khaitan bagged 2 awards in the 6th edition of the Spiritz Achievers Awards 2019. 8 PM Premium Black's campaign 'Are You Coming' won the Brand Promotion of the Year- Online Space for its highly impactful and vast reach in the digital space whereas Radico Khaitan Limited was pronounced the Company of the Year second year in a row for its outstanding performance in the fiscal 2018-2019.





**46 spots** up from last year, Radico Khaitan Ltd. has been ranked 335th on the list of India's 500 most valuable companies by Business Today Magazine. We pay our sincere gratitude to all the patrons and stakeholders for their undying support.



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**Dr Lalit Khaitan** was felicitated with the 'Bharat Gaurav Samman' at the opening ceremony of KIFF 2019 by the Chief Minister of Madhya Pradesh Shri Kamal Nath.

### KHAJURAHO INTERNATIONAL FILM FESTIVAL

Radico Khaitan presented Khajuraho International Film Festival on 17-23 December to celebrate the best of Indian Cinema and to create a platform for the indigenous directors to showcase their art. The event was graced by the presence of renowned personalities including the CM of Madhya Pradesh Shri Kamal Nath, ace directors Govind Nihalani,

Manmohan Shetty, actors Sanjay Mishra, Kiran Kumar, Aroon Bakshi and sports minister Kiran Rijiju. The event was organized by actors Raja Bundela and Sushmita Mukherjee. The theme of the film festival was comedy and it screened over 10 most celebrated comedy movies in Bollywood at 4 curated tapra talkies (Temporary movie halls).



#### MAGIC MOMENTS - NEW YEAR BASH AT THE RAJENDRA SINHJI ARMY OFFICER'S INSTITUTE, BANGALORE

**Defence Marketing** Division organized an extravagant new year's bash at the RSI, Bangalore on 31 December, 2019. The Punjabi sensation Akasa performed the best of her songs for the crowd to groove on. An exclusive Radico bar was set up that served selective Radico brands for the 300 plus crown of Defence personnel and their families.





**NOW AVAILABLE** 

RAMPUR Double Cask Indian Single Malt Whisky- the newest expression of Rampur Indian Single Malt Whisky is now available at Delhi Airport Duty Free.

#### **JAISALMER INDIAN CRAFT GIN** LAUNCHED IN INDIA

After receiving an overwhelming response from the International Markets, Jaisalmer Indian Craft Gin has been launched in the country. The brand is available in Delhi and

Goa and will be made available in other states in the months to come. With the launch of Jaisalmer Indian Craft Gin, Radico Khaitan



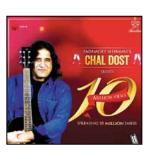
not only taps into a new segment but also forays into a new and emerging category of craft gin in the Indian domestic market. The company had set up a new state-ofthe-art gin production plant at its mother distillery in Rampur in 2017 to expand to this category.

#### **8 PM PREMIUM BLACK WHISKY RELEASED A NEW MUSIC VIDEO**

A new music video 'Chal Dost' was released by 8 PM Premium Black Whisky as a part

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of their ongoing campaign 'Rivals become Friends'. The music is composed and sung by Padamjeet Sehrawat. The video has got over 10 million



views digitally. The song is available on YouTube and all major music streaming platforms.

# WORKSHOP ON E-WASTE

The desire to have the latest technology gadgets is resulting in another big threat to our environment, called "E-waste". In India and globally the EEE - electrical and electronic equipment, are growing exponentially but the life span of the EEE products is becoming shorter and shorter. This is resulting in an alarming situation for handling the E-waste. In order to make ourselves more aware of the ill effects of E-waste & the right ways of disposal, a workshop was organized at the Head Office on 8th November by Master Shiv Raj Khaitan. We also collaborated with E-waste disposal and recycling Company called "Nature Volt" to collect and help us in the right disposal of domestic E-waste.





# SPORTS **CARNIVALS**



With the aim of promoting fitness among Indians and adding in a slew of the initiatives to encourage sports in line with the Honourable Prime Minister's 'Fit India' mission, Radico Khaitan Limited associated with Capital's two mega sports events - Siri Fort Fit India Members' Sports Carnival 2019 and Friends Club Annual Sports Tournament 2019 last quarter.

The four-day long Siri Fort Fit

India members' sports carnival was a first of its kind in the history of Siri Fort sports complex that encompassed an amalgamation of various sports tournaments such as badminton, cricket, cyclathon, golf, marathon, soccer, tennis, walkathon among other sports. The event was promoted by Smt. Meenakshi Lekhi, Member of Parliament, New Delhi. The carnival witnessed the participation of over 800 high-profile dignitaries including Cabinet Secretaries (IAS), Government Officials and crème de la crème in the capital.

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The Friends Club Annual Sports Tournament is an annual feature where over 350 participants from all walks of life competed in 8 different sports such as squash, tennis, badminton, snooker, billiards, pool, table tennis and golf. Over 2000 matches were held in the span of 16 days and prizes of over Rs.10 lakhs were distributed to the winners.



### HEAD OFFICE RADICO KHAITAN LIMITED NEWSLETTER





### NEW YEAR'S EVE MADE SPECIAL BY THE LITTLE RADICONIANS

The New Year was welcomed at Radico in the presence of the little Radiconians on 31 December. A host of activities and games were organized in the HO for the little guests including a magic show, micky bouncy, musical chair and cricket. The highlight of the event was the juniors' ramp walk.



### ON-TRADE UPDATES

◆ Jaisalmer Indian Craft Gin has been placed in over 40 Premium On-Trade outlets in Delhi including The Oberoi, Taj palace, The Ashoka – Ophelia, Hotel Diplomat, Town hall, Café Delhi Heights group, Flying saucer, Warehouse, Public affair, Liv bar, Plum , Dragon Fly, LOD group, Teddy Boy, Ditas and Dramz.



◆Team on-trade pulled off record 516 activities and promotions last December including 328 events exclusively on Christmas and New Year's eve. These events were majorly organised in cities including Delhi-NCR, Chandigarh, Punjab, Jammu, Bangalore, Kolkata and Goa.



#### **DIWALI MELA AT HO**

This Diwali, the HO walked down the lanes of nostalgia. A traditional Diwali Mela was organized for the employees to celebrate the spirit of the festival of lights and happiness. Numerous activities including fun card games, vodka rasgulla competition and astrologer were organized. Many competitions such as best ethnic dressed male and female, best floor decoration and best desk decoration also took place.









### **NORTH ZONE** RADICO KHAITAN LIMITED NEWSLETTER

#### MAGIC MOMENTS PRESENTS SUNBURN MUSIC FESTIVAL IN GURGAON

The Sunburn season returned last quarter with 3 arenas in the North zone. This year, the artists line up included International sensations such as Alan Walker, Dimitri Vegas & Like Mike and The Yellow Claw. With the gathering of over 12000 people on an average at each of these arenas, these were the events to remember for Noida and Gurgaon.



#### MORPHEUS BLUE XO PREMIUM BRANDY NOW AVAILABLE IN UP

After claiming the market share of over 55% in the segment, Morpheus XO brandy launched a notch up variant called Morpheus Blue XO premium brandy that is now available in Uttar Pradesh. The brand received an overwhelming response in the inaugural month and will now expand its imprints across the country.









### JAISALMER INDIAN CRAFT GIN LAUNCHED IN DELHI

Jaisalmer Indian Craft Gin made its debut in Delhi in December. With this, Radico Khaitan not only tapped into a new segment but also forayed into a new category. The brand is available in over 60 on and off premise outlets in Delhi including the star properties such as The Oberoi and JW Marriott.



#### **NEW LAUCHES IN NORTH**

- ◆ 8 PM Premium Black Whisky launched in Rajasthan
- 1965 SOV Rum launched in Himachal Pradesh
  Morpheus XO Brandy now available in Punjab



#### **OBITUARY:**

SURAJ JEMINI, (40), died on 31st October, 2019 in Sri Ganganagar after a sudden cardiac arrest. Suraj was born on 1st June 1979 in Bikaner, Rajasthan. He was Jr. Manager Sales at Radico Khaitan Limited, Sri Ganganagar (Raj.).He is survived by his wife, Rashi Jemini and 2 children. We, at Radico, miss his presence every day. May the family gets the strength to deal with this loss.

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#### CONSUMER ACTIVATION AND VISIBILITY DRIVE

- Scratch and Win Scheme on 8 PM Premium Black Whisky and Verve in UP
- ♦ 1965 SOV Rum consumer
- activation in UP
- Visibility



### **EAST ZONE** RADICO KHAITAN LIMITED NEWSLETTER



### 8 PM PREMIUM BLACK WHISKY LAUNCHED IN ASSAM

Radico launched 8 PM Premium Black Whisky in Assam last quarter. The launch event was organised on 18 October 2019 where Abhishek Khaitan hosted the bonders of the state and unveiled the product.

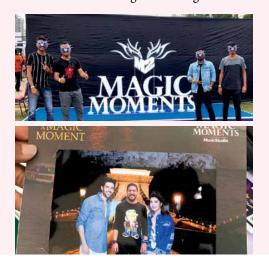
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# SUNBURN ARENA WITH THE YELLOW CLAW IN KOLKATA

Kolkata witnessed the scintillating performance by The Yellow Claw at the Magic Moments presents Sunburn Music Festival Arena on 12 October, 2019. The event was attended by over 8000 people. An exclusive AR zone was created by Magic Moments to engage the attendees with the brand which was a huge hit among the crowd.



### OTHER RETAIL ACTIVATIONS AND CONSUMER PROMOTIONS

- Sunburn Finale promotion
- Sunburn Arena consumer promotion (Scratch and Win)

• 1965 Spirit of Victory rum consumer offer: A glass free with 750 Ml bottle & option of Branded Key Chain or Pen on 180ml SKU.









### **WEST ZONE** RADICO KHAITAN LIMITED NEWSLETTER

# SALES ROUND UP

Team UP achieved a new milestone surpassing some of the biggest competitors in the industry with the sale of 55.62 lacs cases in the fiscal 2018-2019. With this, Radico Khaitan becomes the market leader in the state.

#### MAHARASHTRA:

Vodka brand

• Highest ever Primary & Secondary sales recorded in Dec'19-104040 c/s & 103013 c/s respectively

 Highest ever M2 Family Primary & Secondary Sales recorded in Dec'19-30023 c/s & 30604 c/s respectively
 M2 Flavours became the highest selling standalone

#### DAMAN:

 Highest ever Primary sales recorded in Dec'19-25000 c/s
 Highest ever 8PM Blue Primary sales recorded in Dec'19-13900 c/s

#### GOA:

 Highest ever Secondary sales recorded in Dec'19-5023 c/s
 Highest ever M2 Family Secondary sales recorded in Dec'19-4389 c/s

### RADICO PRESENTED KHAJURAHO INTERNATIONAL FILM FESTIVAL

Radico Khaitan partnered with Khajuraho International Film Festival in Khajuraho on 17-23 December 2019. The theme of this year's festival was comedy and over 10 movies were showcased all over the city at the exclusively curated Tapra Talkies. A huge visibility drive was executed to promote the event all over the city.







## Jaisalmer Craft Indian Gin launched in Goa

A fter receiving an overwhelming response from the international markets, Jaisalmer Craft Indian Gin was launched in Goa in December. With this, Radico Khaitan forays into a new category of spirit-Gin. The product also creates in new segment in the market with its super luxury traits.

#### SUNBURN MUSIC FESTIVAL RETURNS TO GOA FOR THE FINALE

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Magic Moments presents Sunburn Music Festival returned to Goa for the finale after 3 years and it was bigger than ever. The event received footfalls over 6 lacs over 3 days and the performances included the international sensations The Chainsmokers, and Martin Garrix. Magic Moments associated as a presenting partner this year. Other than Magic family, we also showcased and poured Jaisalmer Craft Indian Gin at the event to promote the brand which has just launched in Goa. Before the main event, a couple of arenas were also organised in the zone where the artists' line up included Dimitri Vegas & Like Mile, The yellow Claw and Alan Walker.





### **SOUTH ZONE** RADICO KHAITAN LIMITED NEWSLETTER



# **MAGIC MOMENTS PRESENTS** SUNBURN MUSIC FESTIVAL

The Sunburn season returned last quarter with 4 arenas in the south zone. This year, the artists line up included International sensations such as Alan Walker, Dimitri Vegas & Like Mike and The Yellow Claw. With the gathering of over 8000 people on an average at each of these arenas, these were the events to remember for Bangalore and Hyderabad not once but twice.



#### VIDYA VOX SOUTH **INDIA TOUR**

Morpheus XO Brandy exclusively partnered with the youtube sensation Vidya Vox for her South India Tour last quarter. Her concerts took place in Hyderabad, Bangalore and Chennai and each event received a footfall of over 3000. The collaboration was promoted big time through retail activation and digital media.





"A successful marriage requires falling in love many times, always with the same person."

3rd Nov 2019 marked the 28th year of togetherness for our South Zone RPC Head -Mr Benzigar Poovattil & Mrs Tessy Poovattil.

#### **OTHER ACTIVATIONS** LAST QUARTER



Radico Khaitan was the title sponsor of the durga puja event organised by green glen lay out - bangalore. sunburn arenas retail activation

### **MORPHEUS PRESENTS THE** THE TALK IN CHENNAI

**TO PROVIDE** a platform to exchange ideas and narratives for the young entrepreneurs, Morpheus XO Brandy partnered with The Talk to

host a session in Chennai last quarter. It was attended by 250 budding entrepreneurs which is also the apt TG for the brand Morpheus.







### **RAMPUR DISTILLERY** RADICO KHAITAN LIMITED NEWSLETTER









# DOUBLOTHON IN RAMPUR

RKL Rampur organized the 6th edition of half marathon in the city with a twist this year. Apart from the half marathon male and female, for the first time, a Cyclothon was introduced to make the event Doublethon. Participants from all across UP, Uttarakhand and Haryana turned up in huge numbers on 28 January's morning when the temperature was as low as 4° C. To acknowledge the clean water crisis in the country, the theme of this year's marathon was ' Jal hi Jeevan hai' to promote water conservation.

ADIEU AJAY KUMAR AGARWAL PRESIDENT, ACCOUNTS & FINANCE

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## TECHNOLOGY ENHANCEMENT

In order to expand the in-house printing capacity of bottles, Rampur Distillery installed an automatic frosting machine with the capacity of 125000 bottles per shift. Earlier, the printing capacity of the old machine was 85000 bottles per shift.



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**FAMILY DAY OUT** Radico Rampur went on a family outing for one night and two days to Jim Corbett, Uttrakhand last quarter. An annual affair to bond with the colleagues and their families, this time, the key highlights of the trip included a Dandiya Night and special games for couples and kids followed by prize distribution.



**One-day** workshop on excel was conducted for the staffers of RKL Rampur to update them on the latest features of MS Excel.





### RADICO NV DISTILLERY RADICO KHAITAN LIMITED NEWSLETTER



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## AURANGABAD MAHA MARA-THON BY RNV

Radico NV Distilleries Maharashtra Limited organised Aurangabad Maha Marathon in association with Lokmat on December 15, 2019. The 21 km long run witnessed a huge turnout from the city and neighbouring cities. The winners from RNVDML include Mr.Prashant Deshmukh, Mr.Prakash Bhusnar, Mr.Narendra Dhamale, Mr.Sanjay Sonawane, Mr.Shrinivas Joshi and Mr.Vikas Thorat.



### TRAINING SESSIONS FOR JUNIOR MANAGERS

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A series of training sessions were conducted for the junior management staffers (for those who have been with us for over 3 years) on 6 December, 2019 to make them future ready to take over the higher roles. The training included skill and personal development and was conducted by external faculty.









# WATER RECHARGING AND RESTORATION

**To conserve** and restore ground water, Radico NV Distilleries Maharashtra Limited has invested in Nala Treatment in the state. It involves the Repair & Restoration of existing water conservation structure along with Nala widening and deepening depending on shape, size, hydrogeological and physio-climatic condition of the area & construction of additional conservation structure to improve the storage and recharge.



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A training session was organised at RNVDML for the plant workers on `Safety in Digester Cleaning, Maintenance Activities & General Safety Awareness' by Mr.Prashant Jagdale, Asst. Manager – Safety



### **OTHER PLANTS** RADICO KHAITAN LIMITED NEWSLETTER

### PROMOTING **EDUCATION**

In order to promote education and help build infrastructure at school, RKL Timmapur unit donated every subject's textbooks to each and every student from class 1st to 10th at the Zilla Parishad High School at Kothur Village. The company also provided water purifiers in the school to provide clean drinking water to the students. The activity was conducted in the presence of Factories Inspector Mr.Srinivasa Rao, Local Police Station Circle Inspector Mr.Chadrababu, Local MRO officer Mr.Venkata Reddy and Mandal Prajaparishad Local Leader Madhusudhan Reddy.





### **RKL TIMMAPUR UNIT CONDUCTED HEALTH CAMP IN THE VILLAGE**

In association with JIMS Hospital, RKL Timmapur unit organised a health camp for the villagers last quarter. Over 450 were screened and vaccinated at the camp for eyes and overall health. To endorse the cause, the unit members also invited Shri Tridandi Srimannarayana Ramanuja Chinna Jeeyar Swamiji to be the chief guest.



8 PM Premium Black Whisky launched at the Reengus Unit on 23 November, 2019.



Christmas Celebrations at Reengus Unit



# **BEYOND BUSINESS**

RADICO KHAITAN LIMITED NEWSLETTER

# **TECHNOLOGY: BOON OR BANE**

By Ruma Trehan

#### EA to the Managing Director

**n** Today's world technology has become an indispensable part of our life and modern life is unthinkable without science and technology. While we agree that we can't have a life without technology - lets also look at the darker side of it.

#### PROS

Unnecessary business travel has come down as now more companies are using Audio /Video conferencing and connecting teams across the globe and allowing work from home as well, without having an impact on business results.

CornoVirus has got many companies to relook at their working policies and has asked people to work from home, which is great as it helps in cutting down fuel costs, saves on commuting time and allows for people to isolate themselves without impacting on their business or personal life.

Technology is decreasing the time taken to accomplish a task, which ultimately saves money and increase productivity. Artificial Intelligence (AI) is now performing many roles more effectively and efficiently. Businesses which are using social media are gaining insights, new customers, and are able to engage with their loyalists with a focussed and targeted messaging.



### By Malavika Manikandan **D/o Manikandan KV, COO's Office**

Quivering leaves of the mighty trees, Fragrance of the rose blooms, Whispering winds from the great seas, Blissful showers providing zeal.

The Marvellous creations of all mighty, Never ceases to amaze, Filling the heart with wonder, In all living creations.

Beauty hides the strength, Never fail to comprehend. That if harmful are our actions, Then nature will return that favour. For every blow, we will pay, No mercy upon us.

Cries will be heard till the plains, Yet no mercy upon us, Will she take. Improving quality of life is one of the main benefits of integrating new innovations into medicine. Medical technologies like minimally-invasive surgeries, better monitoring systems, hi end scanning equipments are allowing patients to spend less time in recovery and more time enjoying a healthy life. Education is an area where technology is contributing significantly as new age learning apps are allowing people to download study material, learn new languages, refer to data – all without spending any money and physically moving out for any classes.

Technology is now impacting even our day to day life such as online calendars are helping coordinate schedules, payments, appointments, and meetings. Grocery shopping apps are not only able to help in planning the monthly groceries but also help tracking the consumption. Digital Payment apps are allowing for an easier and safer mode of payment options and even is keeping track of the spending patterns. Teachers are able to use class websites or apps to keep parents updated about the children's progress in schools Doctors are using technology such as Skype or messaging services to chat with patients. This can save a trip to the waiting room and avoid contagious germs.

#### CONS

While technology is a boon, it can prove to be fatal and damaging as well – and the biggest failure in increasing use of technology is the lack of personal touch which is contributing to loss of faith and trust which relies on the personal human touch. Lack of intimacy amongst couples, lack of conversations on a dinner table are some other fall outs due to technology. It's unfortunate that people are busy updating their whereabouts and updating food shots on various platforms than actually enjoying themselves or the food.

The selfie trend has taken many lives, in the urge to get the perfect shot; many people have attempted dangerous shots which have proved to be fatal

Using machines may ensure faster assembly and production but it's also decreasing the need for manual labour, which means a faster rate of unemployment. Lack of online privacy and data being stolen are some other hazards being faced by billions - anyone can track anyone on the social platforms, stalk, troll and be uncivil simply due to lack of a human interface.

Data and Money is being stolen by unhappy employees and this can be extremely damaging to reputations and businesses. Technology has made information to be available with a click of a button and the biggest downside is that all information available on the Internet may not be accurate. Wikipedia, for example, is infamous for allowing anyone to add information on a topic. Many students do not know how to evaluate a site's reliability and therefore, their research may be flawed.A plausible explanation to the debate ends with recalling the old but apt adage 'Excess of anything is bad'. In conclusion let us hope that technology is used more for the benefit of mankind.



#### CONTEST 1 GENERAL KNOWLEDGE

1) Who is popularly called as the Iron Man of India?

2) What does "HTTP" stand for?

3) Which country invented tea?

4) Which kind of alcohol is Russia known for?

5) Which country is responsible for giving us pizza and pasta?

6) What percentage of our bodies is made up of water?

6) Which element is said to keep bones strong?

#### **CONTEST 2**

The answers to the following questions are can be identified from the stories published in this newsletter. Spot the answers and send us your entries by 31 March, 2020 to win exciting prizes.

1) Where all has Jaisalmer Indian Craft Gin been launched in India?

2) What treatment did RNV Aurangabad invested in to restore and recharge ground water?

3) Which new sport was included in this year's Rampur Half marathon?

4) Which youtuber did Morpheus XO Brandy associate with for her South India tour?

5) Which brand other than the Magic family products was first time showcased and poured in the main Sunburn in Goa?



### **RADICO IN NEWS** RADICO KHAITAN LIMITED NEWSLETTER



रेडिको खेतान के कौशल विकास कार्यक्रमों से 500 युवाओं को मिला रोजगार नथी दिल्ली <sub>25</sub> दिसंबर (वाती) देश की प्रमुख डिस्टिलरी रेडिको खेतान लिमिटेड के विभिन्न कौशल विकार कार्यक्रमों के माध्यम से 500 से अधिक युवाओं को रोजगार मिला और युवलियां स्वरोजगार के लिए अग्रसर हुयी हॅं कापकमा के माध्यम स 500 से आधा चुवाओं को राजगार मिला और चुवारीचा स्वयाजगा से साथ अंधास हुया कंपनी के अस्पर हो लिस खोलन ने बगु कहा कि प्रजा निर्माष्ट्र कॉरपिटे के से भर ररी हैका खोलन समाज की बेहतरी तथा समाज के ससे के लिए चुवाओं का कांधल विकास करने, उन्हें रोजगार के अनुकूल बनाने, खेलों का बढावा देने तथा खेलों में चुवाओं की सहमागिता बढाने, लांस्कृतिक प्रोत्साहत देने जैसी विभिन्न गौतिविधिया संचालित करती है। इनके आतीरिक्त, कंपनी महिला सखतोकरण, इन्जमस्ट्रमर डेवलपमेंट, वीधनिक सहयोग अजातमिक अप्ता, स्वरस्य पर्व विधिक्ता में प्रतिमाओं का सम्मानित करने जैसे कार्यों में भी सक्ति है और अपनी स्वराओं को विविधिक्ता कि मा है।

जन्होंने कहा कि सीएसआर गतिविधियों के तहत उत्तर प्रदेश के रामपर में स्कल प्रयोगशालाओं में पर्याप्त व्यवस्थ

उन्होंने बहुता कि सीपरभार गरिविधियों के तहत उत्तर प्रदेश के रामपुर में सकूल प्रयोगधालाओं में पर्यापत व्यवस्था सन्ही होने के सारण पाणीक जान में पीछेर इताने वाले 4,041 भर,241 के छाजे हा पाणीसिक जान सिखारने के लिए इंटर कोलेजों को अपनी प्रयोगधालाएं समुद्र करने में मदद की नयी है। उन्होंने बताया कि रेडिको खोनान ने देश में बाद प्रधावित से में मुनदास के लिए 51 लाख की वित्तीय मदद दी है। इसके अतिरिक्त रक्षपुर में 1 रहेल बहिल्पों को गोद कि मां पाणा थे, हिनाने सातान रिक्ता कुछ से पीड़ित हैं। कंपनी उनकी विसा, प्रोजन, न्यास्टर पर्व रहन-सहन के लिए वित्तीय सहुमाता दे रही है। इंग्लेसान में बताया कि कीशत विकास, रोजगार के अवसर और कहाने कि पिट दिल मैनेजमेंट, कंप्यूटर कासं, सेक्यारिट, अवसर परिवा स्तने हील एरकड़ा पर बहुबोन्चों के लिए वित्तीय सहुमाता दे रही है। इंग्लेसान के ताला कि कीशत विकास, रोजगार के अवसर और कहाने कि पिट दिल मैनेजमेंट, कंप्यूटर कासं, सेक्यारिट, के लिए कड़ाई, सिलाई, म्यूटीपियन जेसे पाएनकक भीर सड़ाकों के लिए दिले में जमरेत ने विपास जाता है। लड़ाकेम ायर एंड सेफ्टी गार्ड जैसे पाठ्यक्रम शामिल है। प्रशिक्षण में शामिल सभी लड़कियाँ को निशुल्क सिलाई मशीन एवं

ब्यूटीशियन किट दिए जाते हैं। 25<sup>th</sup> Dec 2019- Univarta- रेडिको खेतान के कौशल विकास कार्यक्रमों से 500 य्वाओं

को मिला रोजगार



ा सूच नरारा। व्यवट हाल परिताक स्कूल के सभी अवखल, पुत्री करपर, वि शिक्षकों ने भरपूर वेगदन दिया। इनमें ने को। स्कूल की हारपेश्वट सीवीय उन्हर, मुख्युर्थिदर, सल्पाल भाटिया, दूर्नामेंट का आधार लाती रोबिन, सुख्युर्थिदर, सल्पाल भाटिया, दूर्नामेंट का अव्यवलाए वं से

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### निमोनिया से बचाव को ८५ लोगों का टीकाकरण

रेडिको खेतान ने जलवाए कई जगह अलाव

#### शिविर

जपर हिन्द्रतान संवाद (मेशुट) (मुरुदुदानि दावार (मिश्र) खेलान के तुत्वावधान में तैन्तुरुक देशकरुरव किवा वया केंप का शुरुपरम देशक खेला के वा केंप मराप्रथपक विवन कुमार स्त्रां प्रथ परिप्र प्रथपक इंटरास्त सिंह ने फोता काटन्दर किया। दा अवसर पर मार्टराव्य किया दा आ अवसर पर मार्टराव्य किया दा आ अवसर पर मार्टराव्य किया दा आ अवसर पर मार्टराव्य की बात किया के कि बाद साहुरा ज्याद फैलने संग्री है। द सहुत ज्यादा फैलने लगी है। पनवडिवा कुष्ठाश्रम, कृद्ध अम ग्राम शका, ब्राम अजीवपुर, कादी की महेया

रामपुर | हिन्दुस्तान संवाद

लोगों को कड़ाके की सर्दी से राहत

दिलाने के लिए रेडिको खेतान ने शहर में कई जगह अलाव जलवाए। सदी से

ठिठुरते हुए लोगों को अलाब दहकने से

ठिदुरतहुए लागा को अलाब दहकन स खासी राहत मिलेगी। हालांकि, नगर पालिका परिषद द्वारा भी मुख्य चौराहों पर अलाव जलवाए जा रहे हैं। लेकिन, लकड़ी कम होने के कारण अलाव

तहके तक दंहे हो जाते हैं।

महाप्रवयक ने कहा के विश्वरित हुए। किने गए अनेकों अध्यनने में रेखा हात प्रसापत पुरे है कि 60 वर्ष की अखु के प्रत्यात फेफड़ों की शक्ति कम हो जाती है एवं आवश्यकता के अनुवय होते अवसी जन की प्राजा कम हो जाती है, तिवार्क करवन सबसे पहले निम्मीनवा को बीमगी होतो है। वारिफ प्रयंभक ाजा के अरव सबसे वाले सिमीनेवा को बोमगी तोती है। वॉफ्ट प्रबंधक इरेपराल साले ने कालि इस प्रविश्व पत्र कोर्स तील वार इंनेक्सन से एमें होत है। पाले टोड्नेक्सन से क्सा के अंतराल सरनाय जाये प्रवर्शन स्वाप की आयु 70 वर्ष की ही वारहरी, उसके परावा तु का देरे इंतेक्सन सारेगा। रेक्सि के देरोक्सन सारेगा। रेक्सि के देरोक्सन सारेगा। लोगों के लिए की है जिसोंने आज

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महाप्रबंधक ने कहा कि विशेषज्ञें हाग



टीकाकरण कार्यक्रम जिला अस्पत के डा. टीपी सिंह की देखरेख में असि भारतीय आयुर्विज्ञान संस्थान नई दिए के द्वारा किया गयाँ कार्यक्रम में रेटिको के उप प्रबंधक राजेन्द्र कमार हमां, न्त्र कु। स्रति अग रख म अञ्चल तन जॉ लिकरी ------

रेडिको की ओर से रेलवे स्टेशन पर अलाव सलगवाते सीनिवर मैनेजर एडमिन इंद्रपाल



#### నేడు 'సన్బర్న్-2019' మ్యూజిక్ ఈవెంట్

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సిటీబ్యూరో, నమస్తే తెలంగాణ : ఆసియాలో జరిగే అతిపెద్ద సంగీత కార్య క్రమం 'సన్బర్న్-2019' శంషాబాద్లోని జీఎంఆర్లో ఆదివారం ప్రారంభం కానుంది. ఈ మేరకు నిర్వాహకులు శనివారం ఒక ప్రకటనలో పర్కొన్నారు. దేశ, విదేశాల నుంచి మ్యూజిక్ కళాకారులు రువెంట్లో పాల్గొ ననున్నారు. ప్రఖ్యాత డప్ డీజే అమ్యేస్, అమెరికన్ విజువల్ ఆర్టిస్టు రేరే అలరించనున్నారు. సంగీత ప్రియులు పెద్ద సంఖ్యలో పాల్గొనాలని నిర్వాహ Sien Strat

23 Sep 2019- Namaste Telangana-Music Sunburn 2019

# कलक्ट्रेट में लगवायी गई बोतल क्रशिंग मशीन



ाशीन का उद्घाटन करते डीएम साथ में रेडिको के डायरेक्टर केपी सिंह। रामपुर | वरिष्ठ संवाददाता

शुक्रवार को रेडिको खेतान लिमिटेड

एवं रिलायंस इंडस्ट्रीज लिमिटेड को ओर से कलेक्ट्रेट और जिला अस्पताल में प्लास्टिक बोतल क्रजिंग मशीन लगवायी गई।

मशीन लगवायी गई। इस अत्याधुनिक मशीन का कलकट्रेट परिसर में शुभारंभ बतौर मुख्य अतिथि जिला अधिकारी आन्जनेयकुमारसिंह ने किया जबकि विशिष्ट अतिथि के रूप में पुलिस अधीक्षक अजय पाल शर्मा मौजूद रहे। डीएम ने सभी से अपने जिले को स्वच्छ रखने की अपील की उन्होंने कहा प्लास्टिक वेस्ट को इस मशीन के माध्यम से क्रश किया जाएगा एवं क्रश किया मैटेरियल रिलायंस इंडस्ट्रीज

पुनः उपयोग में लाएगी। जि चुनः अर्थान न लाएगा जिन् चिकित्सालय में मशीन का शुभार सीएमओ डाक्टर सुबोध कुमार अ सीएमएस डा. राकेश मित्तल ने संयु रूप से किया। रेडिको खेतान डायरेक्टर केपी सिंह ने कहा कि प्रत बोतल मशीन में डालने से पूर्व व्य को अपना मोबाइल नंबर फीड क को अपना माबाइल नेबर पंचेड कर होगा, उसके पश्चात् प्लास्टिक य पुरानी बोतल बिना कैप वाली, मर्श में डालने पर क्रशिंग आरम्भ हो जाए जिसके बाद एक कूपन निकले जिसके माध्यम से बो ल डालने व व्यक्ति को रिलायंस इंडस्ट्रीज रेडिको खेतान पुरस्कृत करें कार्यक्रम में रेडिको खेतान के अलो अग्रवाल, इंदरपाल सिंह एवं आर शर्मा आदि रहे।





# **RADICO IN NEWS**

#### RADICO KHAITAN LIMITED NEWSLET

#### **Radico Khaitan strengthens its** footprints in eastern markets with the launch of 8 PM Premium Black Whisky in Assam

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company ded the brand priord apportunity in provide and con-constraint a carot is co-parisonse. Correctly, 8 PM family in the family in the second family in the second in the second second will know over the last of top 3 with the as-maximum second second second the second second second second second second the second second second second second second second the second second second second second second second second the second second second second second second second second the second second second second second second second second the second second second second second second second second second the second seco

so whickey is so the was-col the cous-the looseh of -PM Prominin Black Chicky' in General Correctly, the rand has its pres-

Dangel 8 PM Premium Black Whisky is the extraction of 8 PM Whicky, a flapship brand of Radice Khaines Lowenhed in 1998, 8 PM whiskey priced the league of becoming a millematre becoming a millionaire brand within the lot hear of the lawerh.

25 Nov 2016-The Assam post - Radico Khaitan strengthens its footprints in eastern markets with the launch of 8PM Premium Black Whisky in Assam





### Outlook

THE NEWS SCROLL

66 NOVEMBER 2019 Last Updated at 2:59 PM | SOURCE: PTI

### Radico Khaitan Q2 net up 58 pc at Rs 79.94 crore

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New Delha, Nov 6 (PTI) Liquor maker Radico Khaitan on Wednesday reported a 58 per cent rise in consolidated net profit at Rs 79.94 crore in the second quarter ended September 30.

The company had posted a consolidated net profit of Rs 50.58 crore in the same quarter last fiscal, Radico Khaitan said in a regulatory filing

Revenue from operations in the quarter under review stood at Rs 2,520.05 crore as against Rs 1,906.1 crore in the year-ago period, a growth of 32.2 per cent, it added.

The company said it has chosen to exercise the option of lower corporate tax rate and recognised provision for income tax for the half year ended September 30, 2019 and re-measured its deferred tax assets accordingly, thereby gaining Rs 26.62 crore.

Total expenditure in the second quarter was higher at Rs 2,454.38 crore as compared to Rs 1,834.31 crore in the same period a year ago, it added.

Commenting on the results, Radico Khaitan Chairman and Managing Director Lalit Khaitan said the company had a robust operational and financial performance during the last quarter which was otherwise impacted by the overall economic slowdown

6th Nov, 2019- Outlook - Radico Khaitan Q2 net up 58% at Rs 79.94 crore



quarter last fiscal, Radico Khaitan said in a regulatory filing. Revenue from operations in the guarter under review stood at Rs 2,520.05 crore as

#### **Radico launches 8 PM** in Assam whisky mart

GUWAHATI, OCT 23: Radioo Khaitan, the largest player in the Indian spirits industry, expanded its premium whiskey portfolio to the eastern part of the country with the launch of '8 PM Premium Black Whisky' in Assam today, Currently, the brand has its presence in 10 states including UP, Punjab, Chandigarh, Delhi, Uttarakhand, Himachal Pradesh, MP, Chhattisgarh, Telangana, and West Bencal.

Himachal Pradesh, MP, Chhattisgarh, Telangana, and West Bengal. 8 PM Premium Black Whisky is the extension of 8 PM Whisky, a flagship brand of Radico Khaitan. Launched in 1998, 8 PM whiskey joined the league of becoming a millionaire brand within the 1st year of its launch, registering itself in Limca book of records. After a huge global acclamation; the company extended the brand into the premium segment to cater to consumers' aspirations and demand for premium products. It's a rare signature blend of Scotch whiskey and premium grain spirit. The brand recently roped in the magnificent Tiger Shroff as the brand ambassador to build a connect with the potential as well as loyal consumers. 23Nov 2016-The Northfast Times- Radico khaitan launches BPM

23 Nov 2016-The North East Times - Radico Khaitan launches 8PM in Assam whisky mart







15



# **BEYOND BUSINESS**

RADICO KHAITAN LIMITED NEWSLETTER

Congratulations!

We are pleased to announce the Radico News-Remix Newsletter (Edition-3) contests winners.

GENERAL KNOWLEDGE



**Prakash** IT Department, Delhi

#### GUESS THE ALCOHOL CONTENT \*\*\*\* QUIZ WINNERS \*\*\*\*



Kiran S Radico NV Distilleries Mah Ltd, Aurangabad



Vipin Agarwal IT Department, Delhi



Rajan Kumar International Business Division, Delhi



**Bibhuti Bhushan Jha** Production, West Bengal



Saurabh Singhal PRODUCTION, DELHI

FOR FEEDBACK, CLARIFICATION, CORRECTIONS OR PRIZE COLLECTION, YOU MAY WRITE TO MEGHA CHHABRA AT MEGHAC@RADICO.CO.IN OR CALL 9990997421

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